



SavitriWoods

Developing wood to the Next Level...

STOCKIEST APPLICATION FORM

BRANCH

REGION.....

DATE.....

Name of The Firm

Name of The Stockiest

Year of Establishment

Date of Anniversary

Date of Birth

Mobile Number

Phone-Office

Phone-Residence

Email ID

Office Address:

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Godown Address:

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Residential Address:

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Type Of Firm			
<input type="checkbox"/> Proprietorship Firm		<input type="checkbox"/> Partnership Firm	
		<input type="checkbox"/> Pvt. Ltd	
S.No.	Name	Designation	Address

What products do you deal in?				
PRODUCTS	TICK TO IDENTIFY	BRANDS	ANNUAL TURNOVER	YEARS OF ASSOCIATION
Plywood	<input type="checkbox"/>			
Block Boards	<input type="checkbox"/>			
Laminates	<input type="checkbox"/>			
Veeners	<input type="checkbox"/>			
Thin MDF	<input type="checkbox"/>			
Thick MDF	<input type="checkbox"/>			
Particle Board	<input type="checkbox"/>			
Others	<input type="checkbox"/>			

Infrastructural Details		
Is your show room	<input type="checkbox"/> Owned	<input type="checkbox"/> Rented
Size of your Show room (in sq. ft.)		
Do you own a Godown	<input type="checkbox"/> YES	<input type="checkbox"/> NO
Size of Godown (in sq. ft.)		
Do you have any other line of Business???	<input type="checkbox"/> YES**	<input type="checkbox"/> NO
**If YES- Please specify the Nature of Business		

Your total sales turnover of previous 3 years			
Figs. To Be Mentioned In Crores			
PRODUCT	2017-18	2016-17	2015-16
PLYWOOD			
BLOCK BOARDS			
LAMINATES			
VEENERS			
MDF			
PARTICLE BOARD			
OTHERS			
Most preferred product Line			

Number of Employees			
Sales (Field)	<input type="checkbox"/>	Sales (Counter)	<input type="checkbox"/>
Godown Staff	<input type="checkbox"/>	Labour Force	<input type="checkbox"/>

Banker's Details															
SL	Name Of Banker	Branch Location	Account Number												

Names Of Authorised Signatory		
SL	Name	Designation

Credit Limit Required	
Cr Limit in Days	
Bank Guarantee	
Cr. Limit in Value	
Letter of Credit	

Registration Number			
GST Number		PAN Number	

Demographic Highlights	
The population of the town	
Number of Stockiest/Distributors	
The area/territory catered by the counter	
Number of counters/billing points	
Number of Carpenters attached to the counter	
Number of Architect in the demographic patch	
Number of Influencers attached to the counter	

SECONDARY SALES

The Company would only support in secondary sales from stockiest point. The right to sell or not to sell the material to any party, proposed by company executives, lies with the stockiest. The payment responsibility also lies with the stockiest in such a case. The company is not responsible for collection of payment, outstanding, overdue, Bad Debts or any others aspects of Secondary Sales/Sales done from your company. This is 100 % responsibility of the stockiest and the stockiest has full rights of refusal of this sale.

Stockiest Signature

DIRECT SALES & ORC

In the event of direct sales made by the company, ORC (Over Riding Commission) to the stockiest is not compulsory. However, if ORC is kept for the distributor, it shall be decided on case to case basis. The ORC shall not be a permanent feature and can be reduced or withdrawn any given point of time by the company. In case the ORC to the stockiest is agreed upon against any direct sales, the ORC will be given only in the form of credit note, only after payment proceeds of direct sales are received.

ORC in case of referred parties by the stockiest – the stockiest will be responsible for the final payment of the party and ORC in form of CN will be paid after the payment is cleared by the referred party within the stipulated agreed period.

Following documents are also required in support of above form for appointment

Two signed blank cheques in the name of Savitri Woods	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Proof of address (Company & Authorized Signatory)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Proof of identity (Company & Authorized Signatory)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Copy of GST registration certificate	Yes <input type="checkbox"/>	No <input type="checkbox"/>

Signature (with date)

Name/Seal/Sign. of Stockiest	For Savitri Woods

STOCKIEST APPOINTMENT APPROVAL FORM

(For Office Use Only)

RECOMMENDATIONS BY THE BRANCH HEAD: (Mention Reference for the party, if any)

Branch Head:		
Regional Head:		
Zonal Head:		
Date: __/__/____	Date: __/__/____	Date: __/__/____
Signature (Branch Head)	Signature (Regional Head)	Signature (Zonal Head)

Approval by the Head Office: Code -

Credit Limit Approved

Cr. Limit in Days		Cr. Limit in Value	
Bank Guarantee		Letter of Credit	

Comments by the Director:	
Date:	(Signature)